



MICHAEL RAINEY

DISPUTE RESOLUTION SERVICES

MEDIATION AND ARBITRATION
RESULTING IN SUPERIOR,
WIN-WIN SOLUTIONS

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SERVICES

SUPERIOR OUTCOMES

- Exceptionally high 95% Mediation settlement rate.
- Distinct approach to Arbitration yielding mutually satisfactory results.
- Over 30 years helping clients achieve superior solutions to their legal problems.
- LL.M. (Masters of Law) from and Distinguished Adjunct Professor at Pepperdine's Straus Institute (ranked #1 in Dispute Resolution).

"Michael has had a 100% success rate in settling my cases. He is very influential in getting clients to come to agreement."

-Ryan D. Golds, Esq.
A Professional Law Corporation

MEDIATION

Parties avoid the spiraling costs, time and emotional toll of a lawsuit, and retain control of the final outcome.

Michael adeptly facilitates negotiations that foster mutually beneficial agreements.

ARBITRATION

Final and binding decisions prevent the on-going legal battles and transaction expenses from litigation. Confidentiality is maintained as it is a private process.

Michael is known for his ability to render appropriate, fair decisions.

"There is a gentle grace about Michael that makes him the perfect mediator. He's a great listener who excels at getting opposing sides to find common ground."

-Dr. L. W. Gertmenian, Negotiator
for Presidents Nixon and Ford

SERVICES

SEMINARS & TRAINING

Seminars and Training Programs are offered in Negotiation, Settlement Practices, and Conflict Management, to increase organizational effectiveness and foster team-building.

Consulting services help entities establishing an Alternative Dispute Resolution (ADR) program.

SPEAKING ENGAGEMENTS

Popular topics include Negotiation, Mediation, and Arbitration, in general or with regard to specific areas such as Business Issues, Real Estate, Product Liability, Personal Injury, Construction, Aviation, and Insurance.

"Michael has extremely high intellectual curiosity. He never accepts anything at face value, and makes sure he understands every aspect of a case."

-M. Eugene Wooley, Esq.
Kern & Wooley, LLP



ABOUT MICHAEL RAINEY

Michael is a dispute resolution expert with a rich combination of experience across the Alternative Dispute Resolution (ADR), legal, academic, business, and military arenas.

- Highly successful track record handling complex, high-stakes disputes and teaching organizations and students how to effectively resolve conflict.
- Private Mediation and Arbitration practice for 16 years.
- Influenced the emergence of effective ADR practices, through Pepperdine, private practice and key mediation affiliations. Shaped requirements for mediator certification via California Senate.
- Prior to becoming a neutral, successfully tried cases at the Supreme Court level and gained extensive litigation experience as both in-house and outside counsel, earning the highest possible Martindale Hubbell AV[®] litigator rating.

AREAS OF ADR SPECIALIZATION

- General Business Issues
- Real Estate
- Personal Injury
- Product Liability
- Construction
- Aviation
- Insurance

“Michael has a superior ability to negotiate with people, and he knows how to cut through information that isn't consequential.”

-Richard Lindekins, Retired Captain
American Airlines